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Listing of Claims

The following listing of claims will replace all prior versions, and listings, of claims in the subject application:

Claims 1-44 (canceled).

45. (currently amended) A method for enhancing product sales in network transactions, the method comprising:

delivering display information to a customer side for ordering products or services via a network;

receiving at a seller side an initial order from the customer side, said initial order comprising

- (i) customer side information including an identity of a client, and
- (ii) an initial specified quantity;

determining based on said customer side information and said initial specified quantity whether said initial order is to be treated as a retail-customer-to-business transaction or as a business-to-business transaction, and

when it is determined based on said customer side information and said initial specified quantity that said initial order is to be treated as a retail-customer-to-business transaction, and if said specified quantity of said initial order is in a range equal to or higher than a first predetermined quantity but lower than a third predetermined quantity, changing the display information at the customer side to reflect the retail-customer-to-business transaction and a retail-customer-to-business promotion, ~~if said specified quantity of said initial order is in a range equal to or higher than a first predetermined quantity but lower than a third predetermined~~

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quantity; and

when it is determined based on said customer side information and said initial specified quantity that said initial order is to be treated as a business-to-business transaction, and if said specified quantity is equal to or greater than said third predetermined quantity, changing the display information at the customer side to reflect the business-to-business transaction and a business-to-business promotion, ~~if said specified quantity is equal to or greater than said third predetermined quantity~~; and

processing and executing the order with the appropriate corresponding promotion,

wherein when the specified quantity of the initial order is lower than said first predetermined quantity but greater than a second predetermined non-zero quantity, the seller side calculates a quantity difference to qualify for the retail-customer-to-business transaction and promotion, displays the quantity difference along with retail-customer-to-business transaction and promotion information at the customer side, and provides the customer side with an option of modifying the order.

Claim 46 (canceled).

47. (currently amended) The method of claim [[46]] 45, wherein if the customer side confirms the initial order without modifying the initial order, the seller side determines that the initial order does not qualify as a retail-customer-to-business transaction.

48. (previously presented) The method of claim 45, wherein when the specified quantity of the initial order is greater than said first predetermined quantity but less than said third

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predetermined quantity, the seller side calculates a quantity difference to qualify for the business-to-business transaction and promotion, and displays the quantity difference along with business-to-business transaction and promotion information at the customer side display, and provides the customer side with an option of modifying the order.

49. (previously presented) The method of claim 48, wherein if the customer side confirms the initial order without modifying the initial order, the seller side determines the transaction does not qualify as the business-to-business transaction.

50. (currently amended) The method of claim [[46]] 45, wherein if the specified quantity of the initial order is less than the second predetermined quantity, the initial order is processed without providing a promotion in customer side display information.

51. (previously presented) The method of claim 45, wherein if the customer side revises the order:

displaying at the customer side, information reflecting the revised order that conforms to the selected promotion, whereby the initial order is no longer operative at the seller side; and
executing the revised order at the seller side.

52. (currently amended) A system for promoting product sales in network transactions, the system comprising:

a customer side terminal including

an information entry part configured for user entry of an initial order,

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a display configured to display information reflecting said initial order entered through said information entry part, and

a communication part configured to communicate information corresponding to said initial order, through a network with a seller side computer, said initial order comprising

(i) customer side information including an identity of a client, and

(ii) an initial specified quantity;

wherein said customer side terminal sends said initial order to said seller side computer to enable said seller side computer to determine based on said customer side information and said initial specified quantity whether the initial order is to be treated as a retail-customer-to-business transaction or as a business-to-business transaction comprising a business-to-business promotion,

wherein the display information at the customer side is changed to reflect a retail-customer-to-business transaction and a retail-customer-to-business promotion, if it is determined based on said customer side information and said initial specified quantity that the initial order is to be treated as a retail-customer-to-business transaction and if a specified quantity of said initial order is in a range equal to or higher than a first predetermined quantity but lower than a third predetermined quantity, and

wherein the display information at the customer side is changed to reflect a business-to-business transaction and a business-to-business promotion, if it is determined based on said customer side information and said initial specified quantity that the initial order is to be treated as a business-to-business transaction and if said specified quantity is equal to or greater than said third predetermined quantity,

wherein when the specified quantity of the initial order is lower than said first predetermined quantity but greater than a second predetermined non-zero quantity, the seller

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side calculates a quantity difference to qualify for the retail-customer-to-business transaction and promotion, displays the quantity difference along with retail-customer-to-business transaction and promotion information at the customer side, and provides the customer side with an option of modifying the order.

53. (currently amended) The system of claim 52, wherein said customer side terminal displays no promotion information and ~~execute~~ executes the initial order as entered when said quantity range is determined to be below ~~[[a]] the~~ second predetermined non-zero quantity that is lower than said first predetermined quantity.

54. (previously presented) The system of claim 52, wherein said customer side terminal displays promotion information corresponding to a retail-customer-to-business transaction contingent on increasing the specified quantity of the initial order to at least said first predetermined quantity .

55. (previously presented) The system of claim 52, wherein said customer side terminal displays promotion and transaction information corresponding to a retail-customer-to-business transaction when the specified quantity of the initial order is lower than said third predetermined quantity but higher than said first predetermined quantity.

56. (previously presented) The system of claim 52, wherein said customer side terminal displays promotion and transaction information corresponding to a business-to-business transaction contingent on increasing the specified quantity of the initial order to said third

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predetermined quantity.

57. (previously presented) The system of claim 52, wherein said customer side terminal displays promotion and transaction information corresponding to a business-to-business transaction when the specified quantity of the initial order is determined to be equal to or above said third predetermined quantity but below a fourth predetermined quantity.

58. (currently amended) A system for promoting product sales in network transactions, the system comprising:

a seller side computer facility including

a communication part configured to communicate through a network with a customer side terminal and receive an initial order from said customer side terminal, said initial order comprising

(i) customer side information including an identity of a client, and

(ii) an initial specified quantity; and

a determination part configured to determine based on said customer side information and said initial specified quantity whether said initial order is to be treated as a retail-customer-to-business transaction or as a business-to-business transaction, and

when it is determined based on said customer side information and said initial specified quantity that said initial order is to be treated as a retail-customer-to-business transaction, and if said specified quantity of said initial order is in a range equal to or higher than a first predetermined quantity but lower than a third predetermined quantity, cause the display information at the customer side to change to reflect the retail-customer-to-business transaction

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and a retail-customer-to-business promotion, ~~if said specified quantity of said initial order is in a range equal to or higher than a first predetermined quantity but lower than a third predetermined quantity, and~~

when it is determined based on said customer side information and said initial specified quantity that said initial order is to be treated as a business-to-business transaction, and if said specified quantity is equal to or greater than said third predetermined quantity, cause the display information at the customer side to change to reflect the business-to-business transaction and a business-to-business promotion, ~~if said specified quantity is equal to or greater than said third predetermined quantity~~

wherein when the specified quantity of the initial order is lower than said first predetermined quantity but greater than a second predetermined non-zero quantity, the seller side calculates a quantity difference to qualify for the retail-customer-to-business transaction and promotion, displays the quantity difference along with retail-customer-to-business transaction and promotion information at the customer side, and provides the customer side with an option of modifying the order.

59. (previously presented) The system for promoting product sales of claim 58, wherein said determination part determines that the initial order is a business to business transaction based on the identity of the customer.

60. (previously presented) The system for promoting product sales of claim 58, wherein when said determination part determines said quantity information is higher than a first predetermined quantity but lower than a third predetermined quantity, said seller side computer

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facility displays causes said customer side to display a difference between the specified quantity of the initial order and a quantity needed to qualify for a business to business transaction and promotion, and provide the customer side with an option of modifying the initial order.

61. (previously presented) The method of claim 45, wherein said retail-customer-to-business promotion is different from said business-to-business promotion.

62. (previously presented) The system of claim 58, wherein said customer side information includes information regarding a mix of products ordered, and the determination part determines, based on said initial specified quantity and said customer side information including said information regarding a mix of products ordered, whether said initial order is to be treated as a retail-customer-to-business transaction or as a business-to-business transaction.

63. (previously presented) The method of claim 45, wherein any one of the retail-customer-to-business promotion and business-to-business promotion is related to delivery methods for delivering ordered products.

64. (previously presented) The method of claim 45, wherein any one of the retail-customer-to-business promotion and business-to-business promotion is related to payment terms for paying for ordered products.